1/15/20

Delta Dynamics- Standard Service Rates

Time and Material - Program/ Project Management, Project Controls, P6 Lead

All Inclusive Rate: (One Bill)

Standard Rate (Net 30) = \$150/ Hr.: (Bi-Weekly Billing)
All Inclusive Program Management, Program Controls, and P6 Services

Standard Rate (Net 15) = \$140/ Hr.: *(Favorable rate for quicker cashflow)*All Inclusive Program Management, Program Controls, and P6 Services

Base Rate + Expenses

Base Rate \$120/ Hr.: (Base Rate for Local Projects- Non SF Bay Area)
All Inclusive Program Management, Program Controls, and P6 Services

Base Rate \$120/ Hr + Per Diem (Depending on location)
Base Rate \$120/ Hr. + Expenses (Airfare, Car Rental, Hotel, and Meals)

The rates and prices are standard flexible based on location, payment terms, contractual requirements and other factors mentioned below. All Standard rates are applicable within the continental USA Only. All rates are based on USD Currency.

ONLY C2C services are available.

Delta Dynamics-Program Management SOW

Typical Deliverables and SOW Exhibits Include but not limited to: (To be reviewed to your specific needs)

- Develop Business Case (P&L, Cashflow, ROI) and Charter
- Requirements/ Features Matrix
- Establish Communications Plan
- Establish Budget and Project Baseline for Approval
- Vendor Solution Selection and Negotiation Support
- Stake Holder Management Register and Analysis
- Lead and maintain Decision Log-Lead complex decision making process
- Establish, maintain, and complete Risk Register and Issues Log.
- Develop Test Case Scenarios, Develop Story Lines, Manage Testing, and Bug Fixes
- (E2E, Volume, Regression, UAT)
- Develop and maintain reporting, metrics, and other status requirements
- Lead Team Meetings, Daily Stand-Ups, Key Project Workshops and other presentation meetings.

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ONLY C2C services are available. Deliverables and SOW activities above are only examples to provide a general idea of services.

Typical Deliverables and SOW Exhibits Include but NOT LIMITED to: (To be reviewed to your specific needs)

- Develop a customized Project Controls Methodology from initiation to closeout
- Develop Enterprise Controls Processes to include ERP Systems and Processes
- Establish Master Schedules and project baseline schedules (CPM, Resource, and Cost Loaded) and budgets (CAPEX/ OPEX)
- Establish and Provide key Organization or Program Metrics, Reports that include
- (Variance, EVM, Capacity vs. Availability, Risk Analysis (P90/P10))
- Develop and Establish Resource Pools, Material and Labor Costs, Project and Organization UDFs, etc
- Develop and Perform Monthly actuals (Schedule, Budget, EVM)
- · Manage and Update Change Management Reviews and Approvals into ongoing projects.
- Support Contract Negotiations (SOW, PO, MSA) with Billing and Total Cost of Ownership Models
- Response to RFQs, Bids, and Manage award process / or vendor selection at the owner side
- Lead integration schedule meetings, weekly project controls or team, decision meetings.
- Develop Master Templates and Historicals for performance comparison and future estimates.

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ONLY C2C services are available. Deliverables and SOW activities above are only examples to provide a general idea of services.

Typical Deliverables and SOW Exhibits Include but NOT LIMITED to: (To be reviewed to your specific needs)

- Install Oracle P6 Onsite or Cloud for Single Project, Program (\$2.2BB), to Enterprise (1K+ Users)
- Install, customize, develop and test, launch, train, and provide initial portfolio in Oracle P6
- Back end administration of P6 onboarding resources, managing licensing, updating patches and upgrades of P6 along other administration activities.
- Customize EPS, OBS, and WBS Structures along with customized UDFs to segment data and reports.
- Develop Security Global Profiles, WBS Security, Create Template development, Perform Global Changes, and create Dashboards online.
- Migration of Data from Legacy systems extracting data and uploading into P6 including updating ongoing projects that include external integrations (Financials, GIS, PeopleSoft)
- Automated Integration with other ERP Systems (ie. Movement of Work Orders to P6, Cost synch with financials, activities and projects identified by location and region based on GIS)
- Standardization of functionalities and features in P6 based on business processes
- Develop High Level Portfolio extract (Monthly Intervals with Roles)

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ONLY C2C services are available. Deliverables and SOW activities above are only examples to provide a general idea of services.

Delta Dynamics- Coaching Sessions

Per session- Online - Please inquire about F2F sessions

Standard Rate = \$50/45 min. : Please book and pay online

Independent Consultant assessment package:

Package Rate = \$120/ (3) Three 45 min Sessions : *Please book and pay online* **\$30 Savings**

3 Sessions include: 1 Session Introduction, Session 2: Your "As Is", Session 3: "To be" Session, Roadmap and Goal Setting.

Coaching sessions review topics to include current Job seeking, Interview Prep, cashflow vs. net payment terms, insurance and liability considerations, employee vs. Contractor, W2 vs. C2C, career development identification and planning, etc.

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These are session rates online (video) or phone. F2F Session Costs based on location and other factors.